

GLOBAL FREIGHT FORWARDERS NETWORK

THE NETWORK OF QUALITY AND PROACTIVE

FREIGHT FORWARDERS WORLDWIDE

THIS IS WHERE
FRIENDSHIPS
ARE MADE

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This CLN brochure will guide you to better understand what our network is about. Combined Logistics Networks is considered as one of the biggest and most established freight forwarding networks worldwide that is operating since 2002. To date, it is composed of over 310 proactive members that already formed dynamic relationships throughout the years.



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A warm welcome to CLN!

Dear CLN Members and freight forwarding friends,

We welcome you to Combined Logistics Networks (CLN), an established freight forwarding network offering services worldwide. CLN was established in 2002 to provide a reliable and secured platform for independent freight forwarders globally. More than connecting businesses, our goal is to bridge proactive and quality forwarders all around the globe and help in forging lasting friendships. A move that is being maintained by the company to provide a continuous and growing opportunities within the network.

In CLN, we greatly believe that our brand of dynamic and constant communication with a promise of innovation within the network and its members is one of the reasons why the network is unique among its competitors. The network is very particular on the success of its quality members, as we work with our very best to make each networking experience a cut above the rest.

Being part of CLN gives you the opportunity to work with proactive members which will definitely widen forwarders' reach!

A warm welcome to the CLN group!

Kind Regards,

Nils Walle and Christian Raeuber
Directors & Founders
Combined Logistics Networks

GET TO KNOW CLN

About Combined Logistics Networks

CLN is one of the most established and dynamic freight forwarding networks in the world since 2002. It is home to the most reliable and qualified independent forwarders worldwide. Our network is known for bridging and fortifying relationships among freight forwarders which in turn creates a solid and secured platform for every member.

NETWORK STATISTICS



HOW CLN PERFORMS ABOVE OTHER NETWORKS?

CLN is the first network to



Offer profit share within the network



Distribute Network Agency List Worldwide

Key CLN Members Benefits

When you sign up to be a CLN member, you'll have full access to all membership benefits and activities which include:

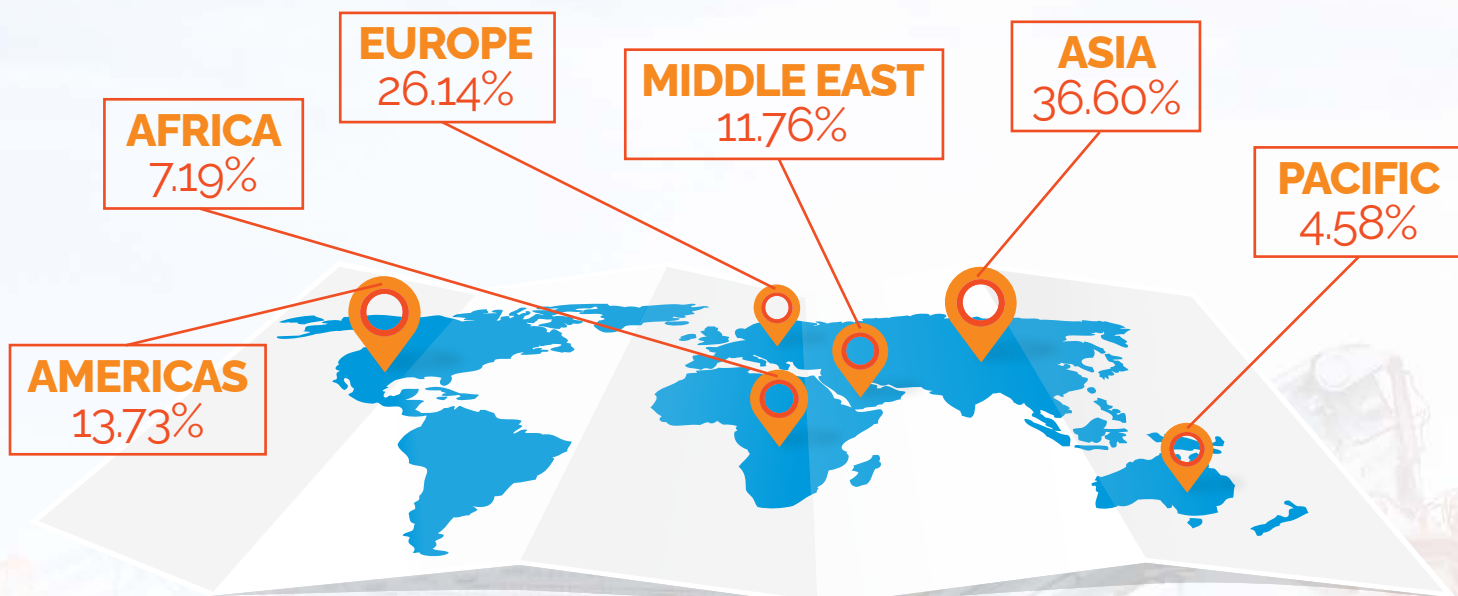
- ◆ Immediate Global Network Coverage
- ◆ Distribution of Agency List Worldwide and Global Branding
- ◆ Assurance of working only with Trusted, Screened and Reliable Members
- ◆ Payment Security within the Network
- ◆ Additional Profit Share through CLN Cargo Miles Program
- ◆ Exclusive Discounts to RW Solutions Ltd Open Events
- ◆ Meeting Partners Face to Face
- ◆ CLN Members Exclusive Information Environment





IMMEDIATE GLOBAL NETWORK COVERAGE

CLN is virtually represented in every corner of the globe. With over 310 proactive and reliable members, every new member has the chance to work with these global agents.



DISTRIBUTION OF AGENCY LIST WORLDWIDE AND GLOBAL BRANDING

CLN is also the first network to distribute its network agency list to global freight forwarding events and its global database. This enables every CLN member with global branding opportunities and make the whole world knows about them through in-depth and continuous marketing efforts of the network.

A collage of various logistics and freight forwarding events and CLN members. The events shown include:

- INTERMODAL SOUTH AMERICA
- MULTIMODAL 2019 NEC BIRMINGHAM UK 18-20 June
- AIRCARGO 2019 LAS VEGAS
- AIR & SEA CARGO AMERICAS
- transport logistic the leading exhibition
- THE FREIGHT SUMMIT WHERE ALL FORWARDERS CONNECT an FFW event
- Breakbulk EUROPE
- Cargo Week Americas
- e x p o carga
- GLOBAL FREIGHT FORWARDERS NETWORK 18 YEARS 2001-2019

The collage also features several photos of CLN members, including a group of five men standing together and a group of people at a trade show.

ONLY WORK WITH TRUSTED, SCREENED AND RELIABLE MEMBERS

CLN ensures that every member must only work with trusted and reliable forwarders. Every new member application will undergo a due diligence to screen the company's financial stability, market reputation, sales strength and length in operation. All members are likewise subjected to standard Code of Ethics and Guidelines of the network which must be followed and adhered at all times. Members who have been reported and proven to be unethical in line of the business will be subjected to probation.



PAYMENT SECURITY WITHIN THE NETWORK

Although CLN assures that every member is diligently screened, the network still wants to make sure that all the charges due within the network will be paid on or before the agreed terms. To guarantee that payments will always be on time, the network has its CLN Safe Program as safety-net for its members with the following concept:

- ◆ Pool member's fund in a yearly basis
- ◆ Immediate payment security is USD 5,000
- ◆ Payment security will be increased to USD 10,000 for members that are with at least 3 years of membership in the network
- ◆ Payment security will be increased to USD 20,000 for members that are with at least 5 years of membership in the network

CLN is using an advanced payment monitoring system where payment issues reported will be immediately investigated and be acted upon. This insurance coverage is immediately applied upon approval of membership.



EXCLUSIVE DISCOUNTS TO RW SOLUTIONS LTD OPEN EVENTS

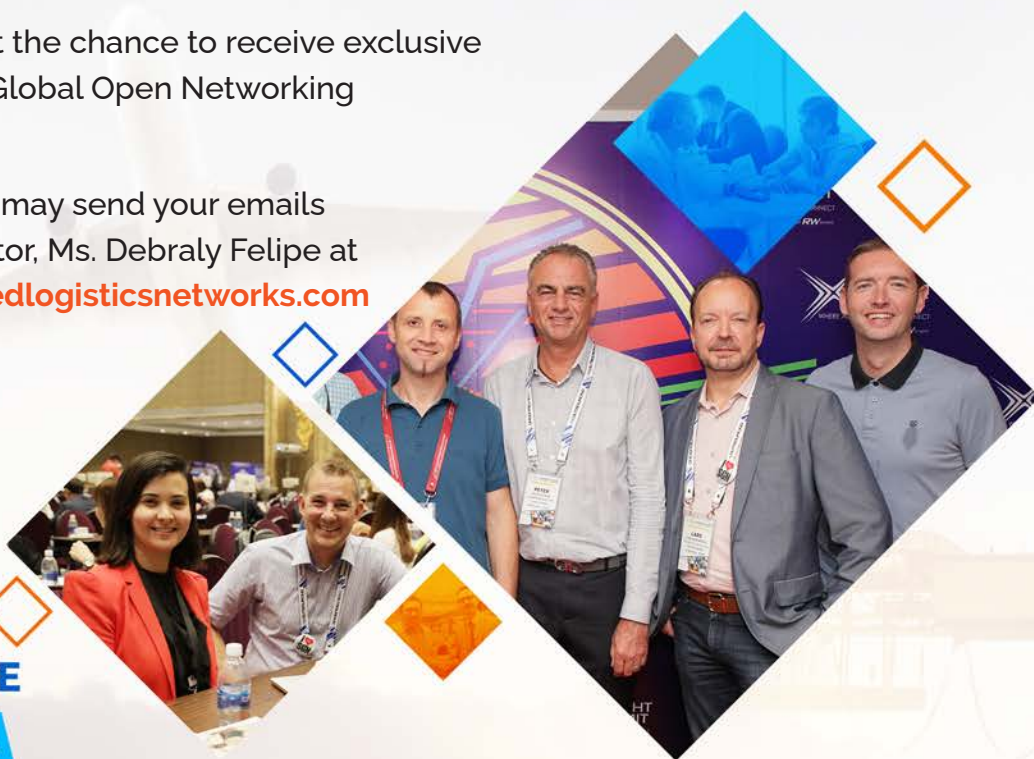
As a CLN member, you'll get the chance to receive exclusive discounts to RW Solutions Global Open Networking conference worldwide.

For further information, you may send your emails to CLN Network Administrator, Ms. Debraly Felipe at customerservice@combinedlogisticsnetworks.com



THE FREIGHT SUMMIT 12TH GLOBAL CONFERENCE

MGM COTAI, MACAU | OCTOBER 8 - 11, 2019



MEET PARTNERS FACE TO FACE

'WE PROVIDE THE WORLD TO YOUR HANDS'

Through our annual conference, we reduce your costs from travelling to several countries as CLN conducts an annual partnership meeting in different countries. In this meeting, you'll be able to meet and build contacts with hundreds of agents in one place. The annual conferences and meetings must be attended by CLN members to fortify their relationship with the members of the network aside from chancing upon fruitful opportunities.

Meetings are set-up through our face2face scheduler, CLN's meeting scheduler system where you can select who you want to meet based on the country and specializations.





CLN MEMBERS EXCLUSIVE INFORMATION ENVIRONMENT

CLN has its exclusive information environment which provides access to exclusive and up to date information among the members. This CLN intranet also serves as a secured common platform in business development of every member, enabling further development of business deals.



FEATURES



NEWSFEED



MEMBERS
DIRECTORY



LIVE SECURITY
BADGES



MEMBERS
MAP



FOLLOW &
NOTIFICATIONS



DOWNLOADABLE



ADDITIONAL PROFIT SHARE - CLN CARGO MILES PROGRAM

CLN is the first and only network to offer additional profit share to its members through our CLN Cargo Miles Program. Under the said scheme, shipments within the network are rewarded with USD 10 / container or USD 0.1/kg and this can be claimed up to 50% of their membership fees. The program continuously motivates and drive new business within the network since members are encouraged to prioritize their co-members for new business opportunities and new cargo nominations.





NETWORK AGREEMENT

CLN members maintain a professional working relationship among each other by adhering to the Network Ethics and Guide.

- ◆ To pay all money due to members in a timely manner (standard: within 30 days, unless otherwise agreed upon in writing)
- ◆ To be active in sales endeavors for mutual growth
- ◆ To attend annual conferences of the alliance to ensure activity of members within the organization
- ◆ To respect other members' existing customer bases and refrain from back selling
- ◆ To reflect the true cost of all rates quoted from the CLN Member to CLN Member for common markup and profit sharing, should the cost change (even during shipment) CLN agent partner/s must update accordingly. Overcharging is considered unethical within the CLN and CLN reserves the right to expel members with unethical practices.
- ◆ To provide bona fide sales leads when possible
- ◆ To be properly staffed for the highest level of service
- ◆ To operate in accordance with all stated shipping advice
- ◆ To promptly respond to all communications (standard: within 24 hours)
- ◆ To quote rates in full detail in a timely manner
- ◆ To share freight profits 50/50, unless otherwise agreed upon in writing
- ◆ To seek the help of CLN administration in resolving disputes.

Send all the details to: customerservice@combinedlogisticsnetworks.com

MEMBERSHIP PRICING SCHEME



Application Fee

USD 200 Per Application (One-time only)



Country Station Fee

USD 2250 Per HQ (Annual)



Branch Fee

USD 900 Per Branch (Annual)



Security Fee

USD 600 Per Legal Entity (Annual)



Bank Charge

USD 25 Per Transaction

INTERESTED TO BE A MEMBER? CONTACT US AT



customerservice@combinedlogisticsnetworks.com



www.combinedlogisticsnetworks.com

PAYMENT PROTECTION GUIDE

Most advanced payment monitoring system

The live payment monitoring system allows our CLN Secretariat to capture any late-payment incidences and inform the network of any irregularities. All members are sent with a monthly PDF of the Network Security Agency list, which highlights the updated status of every member. By having this system in place, we can able to greatly reduce the network's exposure to wrong intended forwarders and keep our striving community of forwarders towards the success of each and everyone.

The CLN Security Fund is governed by the following guidelines:

1. Prior to transacting with CLN members, please verify from the network agency list that your partners are in good standing.
2. Send pre-alerts (HAWB, MAWB, and Billing) within 14 days of shipment
3. Agent to submit statement of account (AR/AP) within the first 10 days of each month
4. Members must be updated with membership payables
5. Agent must pass the screening process of CLN
Agents must file a late payment report within 30 days after the payment due date with 14 days allowance from the due date. Then, claim report can be filed within 30 days after the due date.
6. Only CLN members are eligible for security claims. Expired member status is not entitled to submit claims to the CLN.
7. The CLN security blanket covers for invoices within a maximum of 60 days before the claim date CLN does not provide coverage for shipments with payment terms of more than 30 days
8. Immediate dispute protection is covered to USD 5,000 per member, and will increase to USD 10,000 once you are 3 years with the network. Dispute protection is covered to a maximum amount of USD 20,000 for members that are 5 years and above with the network with a self participation of 10% claimed amount.
9. The lower coverage of two transacting agents is considered for claiming purposes.
10. The CLN payment security will only cover up to 50% of the claim amount, if the claiming agent is part of other freight forwarding networks and 0% if both parties (claiming agent and other party) involved are both members of same network outside CLN.
11. The CLN Security Coverage is limited to general cargo and specifically not covering dangerous goods, perishable cargo, personal effect and collect cargo beyond USD 2,000.00. In addition security coverage is not provided for non-conformance with service levels, shippers/ consignees connected with Internet mail services such as E-Bay, lost or damaged cargo, invoices covered by a CLN member's Errors and Omissions Insurance or other insurance coverage, 3rd party damages, currency exchange fluctuations, goodwill payments, illegal transactions, legal fees or interests.
12. Any single transaction/invoice beyond USD10, 000 is not eligible for claim
13. Security coverage is only granted to members that have attended latest conferences. CLN reserves the right to refuse any claims from members who have not attended the last conference.
14. Only invoices relating to the offices/cities that are registered will be eligible to participate in this fund i.e. if a company only registers its Hong Kong office but has several other offices in China, only invoices covering freight originating from/destined to their Hong Kong office will be considered as eligible.
15. Hong Kong office will be considered as eligible.
16. CLN does not cover for disputes caused by service errors
17. CLN only covers for freight charges
18. CLN reserves the right to update the above terms at any time.
For payment issues that have been resolved, the payee will undergo a 60-day probationary period, for purpose of payment monitoring. The CLN Management has the right to downgrade payment status of members with payment issues. This is to ensure that the entire CLN is kept safe.



Let's hear it from our members

“

AIF has been a member for around 13 years and with great support from CLN members, we have developed business with quite few members. CLN is like a big family and is a very helpful network for the members to develop their business.



CARRIE YANG
Overseas Director



Taiwan



“

Our business with CLN members is going very well. We have been with CLN for 8 years already and so far, we have regular business with 1/3 of the members. CLN is a very good network!



LISA LI
Senior Partner



China



“

We got a lot of business with the CLN members. Being in CLN is really good for our business



CHINAZA EZE
Client Service Manager



Nigeria

“

One of the reason why we join CLN is they have a vast list of businesses that are operating from different areas of the world



RED RAMDAS
Director



South Africa



“

We currently have few businesses with CLN members. I'd like to thank CLN for giving us the chance to support the team



KENDRIC LOH
General Manager



Malaysia



“

CLN has a very good and well-organized conference. We believe that if we spend some more time in CLN, we will get something.



DAVID BUI
Managing Director



Vietnam



WHAT OUR MEMBERS SAY ABOUT CLN?

“

Being in CLN for 12 years that itself defines that we trust CLN members, we share business ethics and friendships with all of them



SUMIT AGARWAL
Director



India

“

Ever since I have been a CLN member for almost 9 years, we have developed a very good partnership with all of our partners in CLN. In CLN, we're like a great big family



MICHAEL TAY
Managing Director



Singapore



“

We are very happy to join CLN and we really enjoy working with CLN members. We already have more than 15 CLN members working with us



SHALLY LIANG
President



United States



**WE ARE A GLOBAL PARTNERSHIP NETWORK
FOR INDEPENDENT FREIGHT FORWARDERS**



**COMBINED LOGISTICS
NETWORKS**

an **RW** network

An **RWSOLUTIONS** Network

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