



COMBINED LOGISTICS
NETWORKS

GLOBAL FORWARDERS NETWORK NEWS

9TH EDITION



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MESSAGE FROM THE DIRECTOR

Dear CLN members and friends,

The year 2014 has been a successful year for us, with the celebration of our 12th year anniversary and 65 new members in 37 countries signed up last year.

This 2015, we will open more opportunities for our CLN Members and friends by participating again in different exhibition around the world. We are inviting you once again to participate in the CLN Networking booth at area number C-400 at Transamerica Expo Center, Sao Paulo Brazil on April 7 to 9, 2015.

See you in KL!

Happy reading!

Nils Walle
Director and Co-Founder
Combined Logistics Networks
Hong Kong

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NEW YEAR WITH NEW PARTNERS

2014 has been a signature year for CLN; 64 new members in 37 countries signed up in 2014! We are pleased to welcome the new partners to the group, and we are looking forward in meeting them in KL!



COMPANY	COUNTRY
Vikings Limited	Bangladesh
LSP Bolivia SRL	Bolivia
Baselog International Cargo Ltda	Brazil
MCA Logistica Internacional Ltda	Brazil
KPM Agenciamento de Cargas Ltda	Brazil
Fox Brasil	Brazil
ASG Wind Transport Bulgaria Ltd	Bulgaria
OTIM Int'l Freight Forwarding (Shanghai) Co Ltd	China
N-Line Logistics Co Ltd	China
Carga Internacional P Logistica SAS (CIPELOG SAS)	Colombia
Login Cargo Ltda	Colombia
Shoham Logistics Limited	Cyprus
Eat Air & Sea Logistics A/S	Denmark
TFS Overseas	France
Koch International (Berlin)	Germany
Koch International (Hamburg)	Germany
Koch International (Osnabruck)	Germany
Teleo-Logistics GmbH	Germany
Seatop Freight Services Limited	Hong Kong
Ghibli Forwarding Ltd.	Hungary
DNK Logistics Pvt Ltd	India
CBX Logistics	India
OSL Shipping Agencies (I) Pvt Ltd	India
ABS Logistics Pvt Ltd	India
Signal Logistics Pvt Ltd	India
GRK International Courier & Cargo	Iran
DG Air & Sea SRL	Italy
Francesco Parisi Casa di Spedizioni S.p.A.	Italy
Real Shipping & Trade SA DE CV	Mexico
Pioneer Logistics	Morocco
IBC Worldwide Ltd	Nigeria
Heritage Maritime Services Ltd	Nigeria



COMPANY	COUNTRY
Lineup Logistics Pvt Ltd	Pakistan
AUSA Operaciones Logísticas SA	Peru
IFS International Freight Shipping SAC	Peru
PEKO Spedycja Miedzynarodowa Sp. Z o.o.	Poland
Unico Logistics Polska SP ZOO	Poland
G-Freight Worldwide Cargo	Portugal
ASG Wind Transport SRL	Romania
Intercity Logistics LLC	Russia
NAQEL	Saudi Arabia
Cargo Compass SA	South Africa
AAL Co Ltd	South Korea
Sun & Moon Logistics	South Korea
Quick Cargo Logistics (Pvt) Ltd	Sri Lanka
Global Freight Solutions AB (G-Solutions)	Sweden
Nova Traffic Ltd	Switzerland
East Africa Consolidators (T) Ltd	Tanzania
Transorient International Forwarding Ltd	Turkey
Veritas International Transportation Co Ltd	Turkey
Fast & Direct Cargo Service LLC	UAE
Anglia Forwarding Ltd (Birmingham)	United Kingdom
Anglia Forwarding Ltd (Felixstowe)	United Kingdom
Anglia Forwarding Ltd (London Heathrow)	United Kingdom
Anglia Forwarding Ltd (Rainham Essex)	United Kingdom
E W Taylor	United Kingdom
Choiceone Logistics, LLC	United States
Latin Link Logistics	United States
Lavinstar Logistics Inc	United States
Perimeter Global Logistics	United States
Global Cargo Soluciones & Logistica GCSL	Venezuela
Totalviac CA	Venezuela
American Star International Transport trading Co., Ltd	Vietnam
New Orientation Logistics	Vietnam

APRIL 7-9, 2015 | 1PM to 9PM

Transamerica Expo Center / Sao Paulo, Brazil

**International Exhibition for Logistics,
Transport Cargo & International
Trade**



**COMBINED LOGISTICS
NETWORKS**

INTERMODAL
south america



CLN INVITES YOU TO ATTEND INTERMODAL & LATIN CARGO MEET 2015

Intermodal South America will open the doors to our network and members alike to represent the South American market and opens more opportunity to discover new partnerships and business developments in different parts of the world, especially in South American countries. Exhibiting at Intermodal South America is a cost-effective investment for companies who want to generate new business and strengthen its communication and brand strategies.

**GET FREE ACCESS TO
LATIN CARGO MEET**



**LATIN
CARGO
MEET**

Latin
America's
Open
Forwarders
Meeting

April 5-7, 2015 | Sao Paulo, Brazil

www.latincargomeet.com

Hilton Morumbi Hotel



www3.hilton.com

reservations.morumbi@hilton.com



**GET FREE SHUTTLE BUS TO AND FROM
HILTON HOTEL TO INTERMODAL EXPO**

Booth #: C-400



**FREE GROUP DINNER NIGHT OUT
WHERE YOU CAN BRING A GUEST**



For further information, please contact: marketing@combinedlogisticsnetworks.com

THE LOGISTICS INDUSTRY FROM A DIFFERENT ANGLE

**It doesn't matter who you are, or where you came from.
The ability to triumph begins with you. Always"**
– Oprah Winfrey.

Logistics sector has always been perceived as a male dominated industry, however, there is a huge change in the acceptance of women. There has been a rise in the number of women in the logistics sector, and may not be too far when women will have equal participation in the sector. Cargo Talk has recently featured an interview of one of our members from India, Sunila Yadav Managing Director of Anil Mantra Logistix.

"I really don't think that it's difficult for a woman to stand and shine in this industry. If we have to give to a gender to our industry, then it would surely be a 'male' gender as the field of logistics or supply chain management has consistently been a male dominated area of expertise. Women have been under represented in the sector due to various reasons – be it working hours, physical hardships or social barriers. However, the situation is changing. Today, we see women as leaders and not handling the orthodox/supporting profile of HR or GM-Finance, but on seats like VP-Distribution, GM-Sales and Marketing or Head- Transportation & Movement. "

Today around thirty percent (30%) of the total workforce in supply chain and logistics comprises of women. The logistics industry is working to make changes to attract a more diverse workforce, the women in this industry today are in a powerful position and are at par with men and that in the next years the percentage of women in logistics industry will increase. " I do agree that there are many factors which don't allow women to fit in this industry, but it's high time to change our mindset. Logistics is not limited to just the physical aspect of transport, it has many other facets to it." **Sunila Yadav**, Managing Director of **Anil Mantra Logistix** (www.anilmantra.com)



ANIL MANTRA
Mantra of Trust....

VALUE OF FACETOFACE MEETINGS

Michael Yang of Ningbo Skywing Transport International recently visited the headquarters of Anglia Forwarding Ltd in the United Kingdom. Carlo Resinelli, Ocean Freight Manager of Anglia Forwarding advised " We are always happy to receive our CLN Partners at Anglia Forwarding to discuss the potential for future development. Our meeting with Michael was very positive."

Pictured (L to R) Carlo Resinelli, Ocean Freight Manager of Anglia Forwarding Ltd (UK) , Michael Yang, General Manager of Ningbo Skywing Transport (China) and Terry Wilson, Air and Ocean Sales Manager of Anglia Forwarding Ltd (UK)



WHAT TO EXPECT IN A CLN EVENT



Combined Logistics Networks (CLN), being an alliance of freight forwarders giving opportunity to international independent forwarders to forge lasting friendships and global business partnerships, promotes **"Partnership Networking"** among reliable Freight Forwarders from all corners of the globe. Every year, members gather for an annual conference to develop and renew business, and meet new and old friends.

Registration

Upon arrival at the venue, CLN Members and Delegates are welcome to register and get their conference packs at the registration desk



Cocktail Reception

We have our Cocktail Reception, where they socialize with their CLN friends while enjoying free flow of drinks and sumptuous canapés. The yearly meetings have to be attended by CLN members to ensure activeness of members within the organization



Presentation & Updates

The conference opens with network updates from Combined Logistics Networks, Directors and Founders. This is followed by key note speeches on trending industry topics and privileged speeches from our Diamond Sponsors.



COMBINED LOGISTICS NETWORKS
CLN 13th ANNUAL CONFERENCE
KUALA LUMPUR, MALAYSIA | MARCH 11-14, 2015
REGISTER NOW!
CLICK HERE TO VISIT THE EVENT WEBSITE



Visit our website at www.combinedlogisticsnetworks.com/klmeeting or email us at klmeeting@combinedlogisticsnetworks.com

13TH ANNUAL CONFERENCE

The Ritz-Carlton Hotel - Kuala Lumpur, Malaysia

March 11-14, 2015

#CLNKL2015

Face-to-Face Meetings

As face-to-face meetings is the key to success, we have allocated the majority of our time for our delegates to have pre-scheduled face-to-face meetings amongst each other. Pre-scheduling is done at least 2 weeks before the event through our user-friendly, automated Face2Face Scheduling system



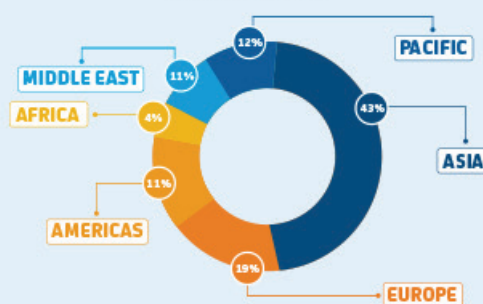
www.thefreightsummit.com/f2fscheduler/

City Tour

City tours gives an informal setting for our delegates to know more about their fellow CLN members. Delegates will be given a chance to try activities and other amenities that the city offers.



No. of Members



Dinner Night-out & Group Outing

CLN events will not be complete without our Dinner Night-Out and Group outing, where delegates can relax after long days of face-to-face meetings. With a laid back atmosphere, members will definitely have a chance to sit back and have a good time over dinner.



The Ritz-Carlton Kuala Lumpur, Malaysia



Kindly click on the following link to secure your room with CLN special room rate:

<https://www.ritzcarlton.com/en/Properties/KualaLumpur/Reservations/Default.htm?fromdate=03-08:2015&todate=03-18:2015&gc=rwsrwsa&app=resvlink#top>

www.combinedlogisticsnetworks.com

NATCO SWITZERLAND ACQUIRED BY TRANS GLOBAL PROJECTS

From humble beginning in the late 70s, NATCO was built into a leader in providing international forwarding and logistics services. In 2012, NATCO joined the Combined Logistics Networks and during this time the company has positioned itself successfully by providing exclusive high quality services in air freight, in road and sea cargo and in the industrial projects/ heavy lift sectors.

For the long-term benefit of all stakeholders in the business, the board of directors of NATCO has set a target of ensuring the sustained development of NATCO with optimal future prospects. As a result of this strategic planning, NATCO is pleased to announce that with effect from January 1, 2015, NATCO is being acquired by the international logistics group Trans Global Projects (www.tglobal.com). During the second quarter of 2015 the name will change to TransGlobal Projects (Switzerland). With this step, it will strengthen NATCO's presence in the global markets and benefit from the strengths of their parent company.

In the market, NATCO will continue to perform and operate independently. The management and employees of NATCO are confident and stand behind the business strategy. By this measure, NATCO sets the course to provide you with the same superior service you are used to receiving by NATCO today, continuing into tomorrow with TransGlobal Projects.

For further information, please visit their website at www.natco.ch



CLN MEMBER SIGNED A NEW CONTRACT WITH LAN AIRLINES

Super Flying Logistics Co Ltd (China) a Combined Logistics Networks member since 2013, has recently signed up a contract with UC LAN Airlines. UC LAN Airlines is one of the largest and most important airlines in Chile and South America. It serves from China to South America, the United States, Caribbean, Europe and Australia.

With Super Flying's latest contract with UC LAN Airlines, there is a faster way and cheaper cost to arrange cargo. For further information, please visit their website at www.superflying.com or contact Angel Lam at angellam@superflying.com



GOOD YEAR FOR CLN MEMBER FROM TURKEY

With the year 2014 just ended, Veritas International Transport Co Ltd (Turkey) concludes that it has been a good year for the company and their employees alike. Veritas International joined the CLN the same year, and it's reported that the export volume and import volume increased by 80% and 40% respectively.

From the very beginning, Veritas' aim remains the same: to be a leader in the domestic market by continuously investing profits for further development, with that being said the company recently opened their new airport office and opened a branch in Mersin to better serve their customers. If you would like to know more about Veritas International visit their website at www.veritasforwarding.com or you may contact M. Onder Bahadirli at onder.bahadirli@veritasforwarding.com



CLN MEMBER AMONG THE TOP 5 FORWARDERS IN INDIA

GAC Logistics Pvt Ltd (India), a CLN Member from the last 12 years, has recently ranked by World ACD as one of the top 5 forwarders in India alongside other global companies in the world ranking. Handling shipments over 28,000 to 30,000 tons a year and providing service to more than 500 customers, evidently GAC Logistics is growing fast in the logistics market.

With a dedicated team of over 120 people and 13 offices in India, GAC Logistics is the one company you need for all of your logistics needs. Visit their website at www.gaclogistics.in or email them at info@gaclogistics.in for further information.



GAC Logistics Pvt. Ltd
"One Company All Solutions"

CHETAN KOHLI
Managing Director
GAC Logistics Pvt Ltd.



CLN VISITS DUBAI

The Combined Logistics Networks headed by Nils and Christian, recently attended the Middle Cargo Meet (MCM) last January 19 to 21, 2015 at Shangri-la Hotel, Dubai, United Arab Emirates. Nils and Christian have also spent time visiting members based in Dubai in their office. The team had a great time and hoping that in the next months we will be able to visit each of our members in their offices.

MEMBERS' COURTESY VISITATION



NIGHT OUT WITH CLN MEMBERS



CLN MEMBER JOINT VENTURE WITH EUROPEAN CONTAINER NV (ECS)

Transorient International Forwarding Ltd. and ECS European Containers NV combine their forces and create a multimodal corridor through Europe, connecting the British Isles with Turkey. This joint venture combines the strength of ECS's European intermodal network with Transorient's know-how and expertise in the Turkish market.

The two partners will work as independent freight forwarders, using their own 45' equipment (ambient & reefer). Taylor made transport solutions will be offered, depending on the specific demands of the customer: 45' short sea, intermodal via the Balkan route or the Trieste connection and a road solution, if needed.

ECS is a 45' European intermodal logistics operator, working with a fleet of 5500 ambient and 1000 reefer containers. All its activities are centralized at the head office in Zeebrugge (Belgium) and at its main hub Venlo (The Netherlands). Commercial offices are spread all over Europe. This well-considered strategy noticeably increases the level of control and efficiency, and gives ECS a competitive advantage in the market.

Transorient is one of the oldest logistics corporations in Turkey who achieves sustainable existence with a dynamic vision since 1961. Transorient offers multi-modal freight forwarding services supported by in-house customs brokerage, nation-wide domestic distribution, warehousing, packaging, palletizing and quality control services. In-house operations and data security systems certified by ISO 9001 and ISO 27001, together with infrastructure in compliance with the safety requirements of AEO standards, elevates Transorient to be one of the leading sector players in logistics industry.

For all information regarding this initiative or price requests, please contact: salesvenlo@ecs.be or intermodal@transorient.com.tr



WHAT'S INSIDE CLN EXCLUSIVE STUDY 11TH EDITION: THE NEW SILK ROUTE CONNECTING EURASIA

Increasing bi-directional trade flows between Europe and Asia are generating huge opportunities, while revealing some challenges. However, more than ever, organizations cannot go alone. Collaboration is once again essential and requires ultra-diligent selection of business partners with a deep understanding of the complex, diverse and often unregulated markets across the Europe Asia trading blocs. Companies should leverage independent expertise to help them navigate through some deep and dangerous waters to benefit from the substantial opportunities the multimodal New Silk Route connections offer for Eurasia trade.

There is no doubt that China will play an ever increasingly important role in the world's economy and will adapt and develop its products, services and infrastructure to meet its ambitions. As the New Silk Route develops, it also provides opportunities for other central Asian states to develop their economies by taking advantage of local product assembly, storage and distribution, all linked to an effective and efficient supply chain ecosystem empowering bidirectional trade flows between the East and West.



“WE ARE GLOBAL”



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